

**CV:****Personal data:**

Name: Christian Carl Heinrich Henning

Born: 13-04-1961 in Schloß-Neuhaus area of Paderborn

**Brief Profile:**

- 10 years operating experience in installation and maintenance of machinery and equipment
- 15 years relevant experience in sales and marketing of explanation needy, technical products and services
- 15 years extensive experience in purchasing, logistics and procurement
- Over 20 years human resources and management experience in branches like
  - surveying
  - automotive
  - shipbuilding
- Proven success in sales and purchasing :
  - sales growth,
  - profitability and efficiency
  - purchasing and supplier management
- Strong interdisciplinary thinking and way of working

**Professional experience:**

<p>2025 (January - July)</p>	<p>Christian-Henning-Consulting          Project: Carve-Out          Branch: Special machinery construction          Reporting Line: CEO          Company: FLT GmbH          Amount employees: 250</p>
<p>2024 (January - December)</p>	<p>Christian-Henning-Consulting          Project: Commodity Manager          Branch: Special machinery construction         <ul style="list-style-type: none"> <li>• Development of strategy, methods and tools</li> <li>• Adjustment of process</li> <li>• Workshops</li> <li>• ShopFloorManagement</li> </ul>         Reporting Line: Head of Purchasing          Company: FLT GmbH          Amount employees: 250</p>
<p>2023 (July - November)</p>	<p>Christian-Henning-Consulting          Project: Site Sourcing Manager          Branch: Railway Business         <ul style="list-style-type: none"> <li>• Development of strategy, methods and tools</li> </ul> </p>

	<ul style="list-style-type: none"> <li>• Adjustment of process</li> <li>• Workshops</li> <li>• ShopFloorManagement</li> </ul> <p>Reporting Line: CEO Personal responsibility: 8 employees Company: Alstom Group Amount employees: 70.000</p>
<p>2023 (January -April)</p>	<p>Christian-Henning-Consulting Project: Head of Material Planning Branch: Railway Business</p> <ul style="list-style-type: none"> <li>• Supply Chain Management</li> <li>• Adjustment of process</li> <li>• Workshops</li> <li>• ShopFloorManagement</li> </ul> <p>Reporting Line: CEO Personal responsibility: 16 employees Company: Alstom Group Amount employees: 70.000</p>
<p>2022 (December -October)</p>	<p>Christian-Henning-Consulting Project: Site Sourcing Manager Branch: Railway Business</p> <ul style="list-style-type: none"> <li>• Development of strategy, methods and tools</li> <li>• Adjustment of process</li> <li>• Workshops</li> <li>• ShopFloorManagement</li> </ul> <p>Reporting Line: CPO Personal responsibility: 16 employees Company: Alstom Group Amount employees: 70.000</p>
<p>2021 (September – November)</p>	<p>Christian-Henning-Consulting Project: Lead of Commodity Management Branch: Special machinery construction</p> <ul style="list-style-type: none"> <li>• Standardization</li> <li>• Strategy</li> <li>• Workshops</li> <li>• Benchmarking</li> </ul> <p>Reporting Line: CPO Company: Renk Group GmbH Amount employees: 2080</p>
<p>2021 (Mai - September)</p>	<p>Christian-Henning-Consulting Project: Coaching Purchasing, Logistics Branch: Special machinery construction</p> <ul style="list-style-type: none"> <li>• Standardization</li> <li>• Strategy</li> <li>• Workshops</li> </ul>

- Benchmarking  
Reporting Line: COO  
Company: Erdrich Umformtechnik GmbH  
Amount employees: 1000
  
- 2020  
(October – today)  
Christian-Henning-Consulting  
Project: Coaching purchasing and logistics, Process-optimization  
Branch: Special machinery construction
  - Standardization
  - Strategy
  - Workshops
  - BenchmarkingReporting Line: CEO  
Company: Pokolm Frästechnik GmbH Co. KG  
Amount employees: 80
  
- 2020  
(June - December)  
Christian-Henning-Consulting  
Project: Head of Cost-Down-Project, Process-optimization  
Branch: Special machinery construction, Pharma
  - Standardization
  - Strategy
  - Workshops
  - BenchmarkingReporting Line: COO  
Company: Mediseal GmbH  
Amount employees: 200
  
- 2020  
(Februar - April)  
Christian-Henning-Consulting  
Project: Head of Purchasing, Analyzing Productcost [BOM],  
Process-optimization  
Branch: Special machinery construction, Pharma
  - Standardization
  - Strategy
  - WorkshopsReporting Line: COO  
Personal responsibility: 5 employees  
Company: Mediseal GmbH  
Amount employees: 200
  
- 2019  
(September - December)  
Christian-Henning-Consulting  
Project: Analyzing Operations, Process-optimization  
Branch: Special machinery construction, Automotive
  - Standardization
  - Strategy
  - WorkshopsReporting Line: CEO  
Company: Sturm-Gruppe GmbH  
Amount employees: 700

2019  
(August)

Christian-Henning-Consulting  
Project: Analyzing Purchasing  
Branch: Special machinery construction, Automotive

- Workshops

Reporting Line: CEO  
Company: Kranwerke Mannheim  
Amount employees: 90

2019  
(April - August)

Christian-Henning-Consulting  
Project: Head of Purchasing  
Branch: Special machinery construction, Automotive

- Standardization
- Strategy
- Workshops

Reporting Line: COO  
Personal responsibility: 14 employees  
Company: Sturm-Gruppe GmbH  
Amount employees: 700

2019  
(May - September)

Christian-Henning-Consulting  
Project: Coaching of SCM  
Branch: Building, Bath, Office

- Auditing

Reporting Line: CFO  
Company: Erwin Müller GmbH  
Amount employees: 1000

2019  
(April - today)

Christian-Henning-Consulting  
Project: Coaching of Purchasing  
Branch: Power supply, treatment

- Organization
- Strategy
- Workshops

Reporting Line: COO  
Company: Westfalen-Weser-Netz  
Amount employees: 900

2019  
(December - March)

Christian-Henning-Consulting  
Project: Leading and Coaching of SCM  
Branch: Building, Bath, Office

- Standardization
- Strategy
- Workshops

Reporting Line: CFO  
Company: Erwin Müller GmbH  
Amount employees: 1000

2018  
(May - November)

Christian-Henning-Consulting  
Project: Coaching of central purchasing/ central

- materialmanagement  
Branch: Building, Bath, Office
- Standardization
  - Strategy
  - Workshops
- Reporting Line: CFO  
Company: Erwin Müller GmbH  
Amount employees: 1000
- 2018  
(January - April)
- Christian-Henning-Consulting  
Project: Supplier Integration Management  
Branch: Automatisierung
- Value Stream Analyses
  - Supplier integration (local and global)
  - Workshops
- Reporting Line: SCM  
Company: Festo AG & Co. KG  
Amount employees: 18000
- 2017  
(July - December)
- Christian-Henning-Consulting  
Project: Head of purchasing  
Branch: Furniture Kitchen
- Development of strategy, methods and tools
  - Adjustment of process
  - Workshops
  - Supplier Days
- Reporting Line: COO  
Personal responsibility: 4 employees  
Company: D Lechner GmbH a member of Lechner Holding AG  
Amount employees: 700
- 2017  
(May - today)
- Christian-Henning-Consulting  
Project: Global Sourcing and Cooperation  
Branch: Training and Education - Lecture  
Reporting Line: Professor of Department  
Company: FHDW
- 2016  
(February - November)
- Christian-Henning-Consulting  
Project: Head of site purchasing  
Branch: Railway Business
- Development of strategy, methods and tools
  - Adjustment of process
  - Workshops
  - ShopFloorManagement
- Reporting Line: CEO  
Personal responsibility: 36 employees  
Company: Alstom Transport Deutschland GmbH a member of Alstom Group  
Amount employees: 2.400

- 2015**  
(January - November)
- Christian-Henning-Consulting  
Project: Head of strategic purchasing  
Branch: Construction Machines
- Development of strategy, methods and tools
  - Adjustment of process
  - Workshops
- Reporting Line: CEO  
Personal responsibility: 9 employees  
Company: Terex Compact Germany GmbH a member of Terex Group  
Amount employees: 400
- 2014**  
(June - January)
- Christian-Henning-Consulting  
Project: Head of strategic purchasing  
Branch: Automotive
- Development of strategy, methods and tools
  - Adjustment of process
  - Escorting of insolvency procedure
  - Workshops
- Reporting Line: COO  
Personal responsibility: 17 employees  
Company: Scherer und Trier GmbH & Co. KG  
Amount employees: 2300
- 2014**  
(February - December)
- Christian-Henning-Consulting  
Project: Coaching of purchasing organization  
Branch: Shipbuilding
- Methods and tools
  - Adjustment of process
  - Workshops
- Reporting Line: CEO  
Personal responsibility: 1 employees  
Company: Wilhelm Sander Fertigung GmbH member of Meson Group  
Amount employees: 80
- 2014**  
(February - July)
- Christian-Henning-Consulting  
Project: Project purchaser  
Branch: Furniture/ Automotive
- Methods and tools
  - Adjustment of process
  - Outsourcing of logistic process
- Reporting Line: CEO  
Personal responsibility: 5 employees  
Company: GRASS GmbH member of Würth Group  
Amount employees: 100
- 2013**  
(September - February)
- Christian-Henning-Consulting

Project: Head of strategic purchasing

Branch: Furniture

- Strategy
- Methods and tools
- Adjustment of process
- Workshops
- Recruiting

Reporting Line: CEO

Personal responsibility: 30 employees

Company: GRASS GmbH member of Würth Group

Amount employees: 1700

2013

(March - August)

Christian-Henning-Consulting

Project: Head of strategic purchasing

Branch: Automotive

- Strategy
- Methods and tools
- Adjustment of process
- Workshops
- Recruiting

Reporting Line: CFO

Personal responsibility: 15 employees

Company: Westfalia-Automotive GmbH

Amount employees: 800

2013

(February – August)

Christian-Henning-Consulting

Project: Coaching of purchasing organization

Branch: Consumer Industry

- Strategy
- Methods and tools
- Supplier days
- Workshops

Reporting Line: CFO

Personal responsibility: 1 employee

Company: Wolf PVG GmbH member of Melitta-Group

Amount employees: 200

2012

(June – December)

Christian-Henning-Consulting

Project: Development of purchasing organization

Branch: Consumer Industry

- Cost down optimization
- Supplier development
- Purchasing development
- Value analyzes

Reporting Line: CFO

Personal responsibility: 1 employees

Company: Wolf PVG GmbH member of Melitta-Group

Amount employees: 200

**2012**

(May – June)

Christian-Henning-Consulting

Project: TCO-Expertise for ERP-Systems

Branch: Agriculture

- Investigation of status
- Examination of situation
- Development of expertise
- Presentation at VP Global Supply Chain

Reporting Line: Director Global Supply Chain

Personal responsibility: no

Company: DeLaval GmbH member of Tetra-Group

Amount employees: 4.500

**2012**

(December – April)

Christian-Henning-Consulting

Project: Development of global purchasing organization

Branch: Automotive

- Investigation of status
- Examination of situation
- Development of organization
- Realization

Reporting Line: Vice President Global Procurement/ SCM

Personal responsibility: no

Company: Orion Engineered Carbons member of Triton-Group

Amount employees: 1.500

**2011**

(September – January)

Christian-Henning-Consulting

Project: Senior Purchaser CAPEX

Branch: Agriculture

- Organization of CAPEX-purchasing
- Accompany of Greenfield project China
- Investigation and selection of suppliers
- Cooperation with Operation, R&D, Quality, Production

Reporting Line: Vice President Project

Personal responsibility: no

Company: AGCO

Amount employees: 14.500

**2011**

(May – August)

Christian-Henning-Consulting

Project: Supply-Chain-Manager

Branch: E-Drive

- Interims Management SCM
- Introduction of ERP-Software
- Investigation and selection of suppliers
- Organization of Supply Chain

Reporting Line: CEO

Personal responsibility: 5 employees

Company: Clean Mobile AG member of TQ-System-Group

Amount employees: 40

**Education:**

1978 – 1982 (August- January)	PESAG, Paderborn Training program for electrical installations Training for Energy Plant Electrician
1982 – 1983 (October - December)	Army
<b>Qualification:</b>	
1984 (Januar - May)	InBit, Paderborn Training as an industrial electrician
1986 – 1990 (August - June)	Carl Severing Schule, Bielefeld Service training for electrical engineers
2001 – 2005 (January - December)	HFH University of applied science, Hamburg Professional qualification of graduate studies in economic
2020 – 2022 (January - December)	Leadership-Kultur-Stiftung (LKS), Neuwied Forschungs- und Promotionskollegs „Leadership“
2022 – 2023 (September - September)	Bundesverband Deutscher Sachverständiger und Fachgutachter e.V. BdSF European Committee for Quality Assurance GEIE, Basel Study certified expert DIN EN ISO/IEC 17024
2022 – 2027 (March - April)	Karlsruher Institut für Technologie (KIT) Doctorand of Social- and Philosophy
<b>Skills:</b>	
Methods	Change management, strategy-development, restructuring, organization-development, negotiation, supplier auditing, Lean management, ShopFloorManagement, Purchasing-Controlling
certified expert DIN EN ISO/IEC 17024	Expert for purchasing, logistics, supply chain and consulting
IT	SAP/R3 – MM, Business Warehouse, Infor, ABAS, Microsoft Office, SharePoint, Lotus Notes, Proalpha, Oracle, Qlickview, BI
Language	German (native) English (fluently) IELTS 6.0

signed. Christian Henning