

CV:**Personal data:**

Name: Christian Carl Heinrich Henning

Born: 13-04-1961 in Schloß-Neuhaus area of Paderborn

**Brief Profile:**

- 10 years operating experience in installation and maintenance of machinery and equipment
- 15 years relevant experience in sales and marketing of explanation needy, technical products and services
- 15 years extensive experience in purchasing, logistics and procurement
- Over 20 years human resources and management experience in branches like
 - surveying
 - automotive
 - shipbuilding
- Proven success in sales and purchasing :
 - sales growth,
 - profitability and efficiency
 - purchasing and supplier management
- Strong interdisciplinary thinking and way of working

Professional experience:

2023

(July - November)

 Christian-Henning-Consulting
 Project: Site Sourcing Manager
 Branch: Railway Business

- Development of strategy, methods and tools
- Adjustment of process
- Workshops
- ShopFloorManagement

Reporting Line: CEO

Personal responsibility: 8 employees

Company: Alstom Group

Amount employees: 70.000

2023

(January -April)

 Christian-Henning-Consulting
 Project: Head of Material Planning
 Branch: Railway Business

- Supply Chain Management
- Adjustment of process
- Workshops
- ShopFloorManagement

Reporting Line: CEO

Personal responsibility: 16 employees

Company: Alstom Group

Amount employees: 70.000

2022

(December -October)

Christian-Henning-Consulting
Project: Site Sourcing Manager
Branch: Railway Business

- Development of strategy, methods and tools
- Adjustment of process
- Workshops
- ShopFloorManagement

Reporting Line: CPO
Personal responsibility: 16 employees
Company: Alstom Group
Amount employees: 70.000

2021

(September – November)

Christian-Henning-Consulting
Project: Lead of Commodity Management
Branch: Machinbuilding

- Standardization
- Strategy
- Workshops
- Benchmarking

Reporting Line: CPO
Company: Renk Group GmbH
Amount employees: 2080

2021

(Mai - September)

Christian-Henning-Consulting
Project: Coaching Purchasing, Logistics
Branch: Machinbuilding

- Standardization
- Strategy
- Workshops
- Benchmarking

Reporting Line: COO
Company: Erdrich Umformtechnik GmbH
Amount employees: 1000

2020

(October – today)

Christian-Henning-Consulting
Project: Coaching purchasing and logistics, Process-optimization
Branch: Machinbuilding

- Standardization
- Strategy
- Workshops
- Benchmarking

Reporting Line: CEO
Company: Pokolm Frästechnik GmbH Co. KG
Amount employees: 80

2020

(June - December)

Christian-Henning-Consulting
Project: Head of Cost-Down-Project, Process-optimization

	<p>Branch: Machinbuilding, Pharma</p> <ul style="list-style-type: none">• Standardization• Strategy• Workshops• Benchmarking <p>Reporting Line: COO Company: Mediseal GmbH Amount employees: 200</p>
<p>2020 (Februar - April)</p>	<p>Christian-Henning-Consulting Project: Head of Purchasing, Analyzing Productcost [BOM], Process-optimization Branch: Machinbuilding, Pharma</p> <ul style="list-style-type: none">• Standardization• Strategy• Workshops <p>Reporting Line: COO Personal responsibility: 5 employees Company: Mediseal GmbH Amount employees: 200</p>
<p>2019 (September - December)</p>	<p>Christian-Henning-Consulting Project: Analyzing Operations, Process-optimization Branch: Machinbuilding, Automotive</p> <ul style="list-style-type: none">• Standardization• Strategy• Workshops <p>Reporting Line: CEO Company: Sturm-Gruppe GmbH Amount employees: 700</p>
<p>2019 (August)</p>	<p>Christian-Henning-Consulting Project: Analyzing Purchasing Branch: Machinbuilding, Automotive</p> <ul style="list-style-type: none">• Workshops <p>Reporting Line: CEO Company: Kranwerke Mannheim Amount employees: 90</p>
<p>2019 (April - August)</p>	<p>Christian-Henning-Consulting Project: Head of Purchasing Branch: Machinbuilding, Automotive</p> <ul style="list-style-type: none">• Standardization• Strategy• Workshops <p>Reporting Line: COO Personal responsibility: 14 employees Company: Sturm-Gruppe GmbH Amount employees: 700</p>

2019 (May - September)	Christian-Henning-Consulting Project: Coaching of SCM Branch: Building, Bath, Office <ul style="list-style-type: none">• Auditing Reporting Line: CFO Company: Erwin Müller GmbH Amount employees: 1000
2019 (April - today)	Christian-Henning-Consulting Project: Coaching of Purchasing Branch: Power supply, treatment <ul style="list-style-type: none">• Organization• Strategy• Workshops Reporting Line: COO Company: Westfalen-Weser-Netz Amount employees: 900
2019 (December - March)	Christian-Henning-Consulting Project: Leading and Coaching of SCM Branch: Building, Bath, Office <ul style="list-style-type: none">• Standardization• Strategy• Workshops Reporting Line: CFO Company: Erwin Müller GmbH Amount employees: 1000
2018 (May - November)	Christian-Henning-Consulting Project: Coaching of central purchasing/ central materialmanagement Branch: Building, Bath, Office <ul style="list-style-type: none">• Standardization• Strategy• Workshops Reporting Line: CFO Company: Erwin Müller GmbH Amount employees: 1000
2018 (January - April)	Christian-Henning-Consulting Project: Supplier Integration Management Branch: Automatisierung <ul style="list-style-type: none">• Value Stream Analyses• Supplier integration (local and global)• Workshops Reporting Line: SCM Company: Festo AG & Co. KG Amount employees: 18000

- 2017**
(July - December)
- Christian-Henning-Consulting
Project: Head of purchasing
Branch: Furniture Kitchen
- Development of strategy, methods and tools
 - Adjustment of process
 - Workshops
 - Supplier Days
- Reporting Line: COO
Personal responsibility: 4 employees
Company: D Lechner GmbH a member of Lechner Holding AG
Amount employees: 700
- 2017**
(May - today)
- Christian-Henning-Consulting
Project: Global Sourcing and Cooperation
Branch: Training and Education - Lecture
Reporting Line: Professor of Department
Company: FHDW
- 2016**
(February - November)
- Christian-Henning-Consulting
Project: Head of site purchasing
Branch: Railway Business
- Development of strategy, methods and tools
 - Adjustment of process
 - Workshops
 - ShopFloorManagement
- Reporting Line: CEO
Personal responsibility: 36 employees
Company: Alstom Transport Deutschland GmbH a member of Alstom Group
Amount employees: 2.400
- 2015**
(January - November)
- Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: construction machines
- Development of strategy, methods and tools
 - Adjustment of process
 - Workshops
- Reporting Line: CEO
Personal responsibility: 9 employees
Company: Terex Compact Germany GmbH a member of Terex Group
Amount employees: 400
- 2014**
(June - January)
- Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: automotive
- Development of strategy, methods and tools
 - Adjustment of process

- Escorting of insolvency procedure
 - Workshops
- Reporting Line: COO
Personal responsibility: 17 employees
Company: Scherer und Trier GmbH & Co. KG
Amount employees: 2300
- 2014**
(February - December)
- Christian-Henning-Consulting
Project: Coaching of purchasing organization
Branch: shipbuilding
- Methods and tools
 - Adjustment of process
 - Workshops
- Reporting Line: CEO
Personal responsibility: 1 employees
Company: Wilhelm Sander Fertigung GmbH member of Meson Group
Amount employees: 80
- 2014**
(February - July)
- Christian-Henning-Consulting
Project: Project purchaser
Branch: furniture/ automotive
- Methods and tools
 - Adjustment of process
 - Outsourcing of logistic process
- Reporting Line: CEO
Personal responsibility: 5 employees
Company: GRASS GmbH member of Würth Group
Amount employees: 100
- 2013**
(September - February)
- Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: furniture
- Strategy
 - Methods and tools
 - Adjustment of process
 - Workshops
 - Recruiting
- Reporting Line: CEO
Personal responsibility: 30 employees
Company: GRASS GmbH member of Würth Group
Amount employees: 1700
- 2013**
(March - August)
- Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: Automotive
- Strategy
 - Methods and tools
 - Adjustment of process

- Workshops
 - Recruiting
- Reporting Line: CFO
Personal responsibility: 15 employees
Company: Westfalia-Automotive GmbH
Amount employees: 800
- 2013**
(February – August)
- Christian-Henning-Consulting
Project: Coaching of purchasing organization
Branch: Consumer Industry
- Strategy
 - Methods and tools
 - Supplier days
 - Workshops
- Reporting Line: CFO
Personal responsibility: 1 employee
Company: Wolf PVG GmbH member of Melitta-Group
Amount employees: 200
- 2012**
(June – December)
- Christian-Henning-Consulting
Project: Development of purchasing organization
Branch: Consumer Industry
- Cost down optimization
 - Supplier development
 - Purchasing development
 - Value analyzes
- Reporting Line: CFO
Personal responsibility: 1 employees
Company: Wolf PVG GmbH member of Melitta-Group
Amount employees: 200
- 2012**
(May – June)
- Christian-Henning-Consulting
Project: TCO-Expertise for ERP-Systems
Branch: Agriculture
- Investigation of status
 - Examination of situation
 - Development of expertise
 - Presentation at VP Global Supply Chain
- Reporting Line: Director Global Supply Chain
Personal responsibility: no
Company: DeLaval GmbH member of Tetra-Group
Amount employees: 4.500
- 2012**
(December – April)
- Christian-Henning-Consulting
Project: Development of global purchasing organization
Branch: Automotive
- Investigation of status
 - Examination of situation
 - Development of organization

	<ul style="list-style-type: none">• Realization Reporting Line: Vice President Global Procurement/ SCM Personal responsibility: no Company: Orion Engineered Carbons member of Triton-Group Amount employees: 1.500
2011 (September – January)	Christian-Henning-Consulting Project: Senior Purchaser CAPEX Branch: Agriculture <ul style="list-style-type: none">• Organization of CAPEX-purchasing• Accompany of Greenfield project China• Investigation and selection of suppliers• Cooperation with Operation, R&D, Quality, Production Reporting Line: Vice President Project Personal responsibility: no Company: AGCO Amount employees: 14.500
2011 (May – August)	Christian-Henning-Consulting Project: Supply-Chain-Manager Branch: E-Drive <ul style="list-style-type: none">• Interims Management SCM• Introduction of ERP-Software• Investigation and selection of suppliers• Organization of Supply Chain Reporting Line: CEO Personal responsibility: 5 employees Company: Clean Mobile AG member of TQ-System-Group Amount employees: 40
Education: 1978 – 1982 (August- January)	PESAG, Paderborn Training program for electrical installations Training for Energy Plant Electrician
1982 – 1983 (October - December)	Army
Qualification: 1984 (Januar - May)	InBit, Paderborn Training as an industrial electrician
1986 – 1990 (August - June)	Carl Severing Schule, Bielefeld Service training for electrical engineers
2001 – 2005 (January - December)	HFH University of applied science, Hamburg Professional qualification of graduate studies in economic
2020 – 2022 (January - December)	Leadership-Kultur-Stiftung (LKS), Neuwied Forschungs- und Promotionskollegs „Leadership“

2022 – 2023
(September - September) Bundesverband Deutscher Sachverständiger und Fachgutachter
e.V. BdSF
European Committee for Quality Assurance GEIE, Basel
Study certified expert DIN EN ISO/IEC 17024

2022 – 2027
(March - April) Karlsruher Institut für Technologie (KIT)
Doctorand of Social- and Philosophy

Skills:

Methods Change management, strategy-development, restructuring,
organization-development, negotiation, supplier auditing, Lean
management, ShopFloorManagement, Purchasing-Controlling

certified expert DIN EN ISO/IEC 17024 Expert for purchasing, logistics, supply chain and consulting

IT SAP/R3 – MM, Business Warehouse, Infor, ABAS, Microsoft
Office, SharePoint, Lotus Notes, Proalpha, Oracle, Qlickview, BI

Language German (native)
English (fluently) IELTS 6.0

signed. Christian Henning