

CV:**Personal data:**

Name: Christian Carl Heinrich Henning

Born: 13-04-1961 in Schloß-Neuhaus area of Paderborn

**Brief Profile:**

- 10 years operating experience in installation and maintenance of machinery and equipment
- 15 years relevant experience in sales and marketing of explanation needy, technical products and services
- 15 years extensive experience in purchasing, logistics and procurement
- Over 20 years human resources and management experience in branches like
 - surveying
 - automotive
 - shipbuilding
- Proven success in sales and purchasing :
 - sales growth,
 - profitability and efficiency
 - purchasing and supplier management
- Strong interdisciplinary thinking and way of working

Professional experience:

2021

(September – today)

Christian-Henning-Consulting

Project: Lead of Commodity Management

Branch: Machinbuilding

- Standardization
- Strategy
- Workshops
- Benchmarking

Reporting Line: CPO

Company: Renk Group GmbH

Amount employees: 2080

2020

(October – today)

Christian-Henning-Consulting

Project: Coaching purchasing and logistics, Process-optimization

Branch: Machinbuilding

- Standardization
- Strategy
- Workshops
- Benchmarking

Reporting Line: CEO

Company: Pokolm Frästechnik GmbH Co. KG

Amount employees: 80

- 2020**
(June - December)
- Christian-Henning-Consulting
Project: Head of Cost-Down-Project, Process-optimization
Branch: Machinbuilding, Pharma
- Standardization
 - Strategy
 - Workshops
 - Benchmarking
- Reporting Line: COO
Company: Mediseal GmbH
Amount employees: 200
- 2020**
(Februar - April)
- Christian-Henning-Consulting
Project: Head of Purchasing, Analyzing Productcost [BOM],
Process-optimization
Branch: Machinbuilding, Pharma
- Standardization
 - Strategy
 - Workshops
- Reporting Line: COO
Personal responsibility: 5 employees
Company: Mediseal GmbH
Amount employees: 200
- 2019**
(September - December)
- Christian-Henning-Consulting
Project: Analyzing Operations, Process-optimization
Branch: Machinbuilding, Automotive
- Standardization
 - Strategy
 - Workshops
- Reporting Line: CEO
Company: Sturm-Gruppe GmbH
Amount employees: 700
- 2019**
(August)
- Christian-Henning-Consulting
Project: Analyzing Purchasing
Branch: Machinbuilding, Automotive
- Workshops
- Reporting Line: CEO
Company: Kranwerke Mannheim
Amount employees: 90
- 2019**
(April - August)
- Christian-Henning-Consulting
Project: Head of Purchasing
Branch: Machinbuilding, Automotive
- Standardization
 - Strategy
 - Workshops
- Reporting Line: COO
Personal responsibility: 14 employees

Company: Sturm-Gruppe GmbH
Amount employees: 700

2019
(May - September)

Christian-Henning-Consulting
Project: Coaching of SCM
Branch: Building, Bath, Office

- Auditing

Reporting Line: CFO
Company: Erwin Müller GmbH
Amount employees: 1000

2019
(April - today)

Christian-Henning-Consulting
Project: Coaching of Purchasing
Branch: Power supply, treatment

- Organization
- Strategy
- Workshops

Reporting Line: COO
Company: Westfalen-Weser-Netz
Amount employees: 900

2019
(December - March)

Christian-Henning-Consulting
Project: Leading and Coaching of SCM
Branch: Building, Bath, Office

- Standardization
- Strategy
- Workshops

Reporting Line: CFO
Company: Erwin Müller GmbH
Amount employees: 1000

2018
(May - November)

Christian-Henning-Consulting
Project: Coaching of central purchasing/ central materialmanagement
Branch: Building, Bath, Office

- Standardization
- Strategy
- Workshops

Reporting Line: CFO
Company: Erwin Müller GmbH
Amount employees: 1000

2018
(January - April)

Christian-Henning-Consulting
Project: Supplier Integration Management
Branch: Automatisierung

- Value Stream Analyses
- Supplier integration (local and global)
- Workshops

Reporting Line: SCM

Company: Festo AG & Co. KG
Amount employees: 18000

2017

(July - December)

Christian-Henning-Consulting
Project: Head of purchasing
Branch: Furniture Kitchen

- Development of strategy, methods and tools
- Adjustment of process
- Workshops
- Supplier Days

Reporting Line: COO

Personal responsibility: 4 employees

Company: D Lechner GmbH a member of Lechner Holding AG

Amount employees: 700

2017

(May - today)

Christian-Henning-Consulting
Project: Global Sourcing and Cooperation
Branch: Training and Education - Lecture
Reporting Line: Professor of Department
Company: FHDW

2016

(February - November)

Christian-Henning-Consulting
Project: Head of site purchasing
Branch: Railway Business

- Development of strategy, methods and tools
- Adjustment of process
- Workshops
- ShopFloorManagement

Reporting Line: CEO

Personal responsibility: 36 employees

Company: Alstom Transport Deutschland GmbH a member of Alstom Group

Amount employees: 2.400

2015

(January - November)

Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: construction machines

- Development of strategy, methods and tools
- Adjustment of process
- Workshops

Reporting Line: CEO

Personal responsibility: 9 employees

Company: Terex Compact Germany GmbH a member of Terex Group

Amount employees: 400

2014

(June - January)

Christian-Henning-Consulting
Project: Head of strategic purchasing
Branch: automotive

- Development of strategy, methods and tools
- Adjustment of process
- Escorting of insolvency procedure
- Workshops

Reporting Line: COO

Personal responsibility: 17 employees

Company: Scherer und Trier GmbH & Co. KG

Amount employees: 2300

2014

(February - December)

Christian-Henning-Consulting

Project: Coaching of purchasing organization

Branch: shipbuilding

- Methods and tools
- Adjustment of process
- Workshops

Reporting Line: CEO

Personal responsibility: 1 employees

Company: Wilhelm Sander Fertigung GmbH member of Meson Group

Amount employees: 80

2014

(February - July)

Christian-Henning-Consulting

Project: Project purchaser

Branch: furniture/ automotive

- Methods and tools
- Adjustment of process
- Outsourcing of logistic process

Reporting Line: CEO

Personal responsibility: 5 employees

Company: GRASS GmbH member of Würth Group

Amount employees: 100

2013

(September - February)

Christian-Henning-Consulting

Project: Head of strategic purchasing

Branch: furniture

- Strategy
- Methods and tools
- Adjustment of process
- Workshops
- Recruiting

Reporting Line: CEO

Personal responsibility: 30 employees

Company: GRASS GmbH member of Würth Group

Amount employees: 1700

2013

(March - August)

Christian-Henning-Consulting

Project: Head of strategic purchasing

Branch: Automotive

- Strategy

- Methods and tools
- Adjustment of process
- Workshops
- Recruiting

Reporting Line: CFO

Personal responsibility: 15 employees

Company: Westfalia-Automotive GmbH

Amount employees: 800

2013

(February – August)

Christian-Henning-Consulting

Project: Coaching of purchasing organization

Branch: Consumer Industry

- Strategy
- Methods and tools
- Supplier days
- Workshops

Reporting Line: CFO

Personal responsibility: 1 employee

Company: Wolf PVG GmbH member of Melitta-Group

Amount employees: 200

2012

(June – December)

Christian-Henning-Consulting

Project: Development of purchasing organization

Branch: Consumer Industry

- Cost down optimization
- Supplier development
- Purchasing development
- Value analyzes

Reporting Line: CFO

Personal responsibility: 1 employees

Company: Wolf PVG GmbH member of Melitta-Group

Amount employees: 200

2012

(May – June)

Christian-Henning-Consulting

Project: TCO-Expertise for ERP-Systems

Branch: Agriculture

- Investigation of status
- Examination of situation
- Development of expertise
- Presentation at VP Global Supply Chain

Reporting Line: Director Global Supply Chain

Personal responsibility: no

Company: DeLaval GmbH member of Tetra-Group

Amount employees: 4.500

2012

(December – April)

Christian-Henning-Consulting

Project: Development of global purchasing organization

Branch: Automotive

- Investigation of status

- Examination of situation
- Development of organization
- Realization

Reporting Line: Vice President Global Procurement/ SCM

Personal responsibility: no

Company: Orion Engineered Carbons member of Triton-Group

Amount employees: 1.500

2011

(September – January)

Christian-Henning-Consulting

Project: Senior Purchaser CAPEX

Branch: Agriculture

- Organization of CAPEX-purchasing
- Accompany of Greenfield project China
- Investigation and selection of suppliers
- Cooperation with Operation, R&D, Quality, Production

Reporting Line: Vice President Project

Personal responsibility: no

Company: AGCO

Amount employees: 14.500

2011

(May – August)

Christian-Henning-Consulting

Project: Supply-Chain-Manager

Branch: E-Drive

- Interims Management SCM
- Introduction of ERP-Software
- Investigation and selection of suppliers
- Organization of Supply Chain

Reporting Line: CEO

Personal responsibility: 5 employees

Company: Clean Mobile AG member of TQ-System-Group

Amount employees: 40

Education:

1978 – 1982

(August- January)

PESAG, Paderborn

Training program for electrical installations

Training for Energy Plant Electrician

1982 – 1983

(October - December)

Army

Qualification:

1984

(Januar - May)

InBit, Paderborn

Training as an industrial electrician

1986 – 1990

(August - June)

Carl Severing Schule, Bielefeld

Service training for electrical engineers

2001 – 2005

(January - December)

HFH University of applied science, Hamburg

Professional qualification of graduate studies in economic

2020 – 2023
(January - December)

Leadership-Kultur-Stiftung (LKS), Neuwied
Forschungs- und Promotionskollegs „Leadership“

Skills:

Methods Change management, strategy-development, restructuring,
organization-development, negotiation, supplier auditing, Lean
management, ShopFloorManagement, Purchasing-Controlling

IT SAP/R3 – MM, Business Warehouse, Infor, ABAS, Microsoft
Office, SharePoint, Lotus Notes, Proalpha, Oracle, Qlickview, BI

Language German (native)
English (fluently) IELTS 6.0

signed. Christian Henning