

**CV:****Personal data:**

Name: Christian Carl Heinrich Henning

Born: 13-04-1961 in Schloß-Neuhaus area of Paderborn

**Brief Profile:**

- 10 years operating experience in installation and maintenance of machinery and equipment
- 15 years relevant experience in sales and marketing of explanation needy, technical products and services
- 15 years extensive experience in purchasing, logistics and procurement
- Over 20 years human resources and management experience in branches like
  - surveying
  - automotive
  - shipbuilding
  
- Proven success in sales and purchasing :
  - sales growth,
  - profitability and efficiency
  - purchasing and supplier management
  
- Strong interdisciplinary thinking and way of working

**Professional experience:**

2020

(October – today)

Christian-Henning-Consulting

Project: Coaching purchasing and logistics, Process-optimization

Branch: Machinbuilding

- Standardization
- Strategy
- Workshops
- Benchmarking

Reporting Line: CEO

Company: Pokolm Frästechnik GmbH Co. KG

Amount employees: 80

2020

(June - December)

Christian-Henning-Consulting

Project: Head of Cost-Down-Project, Process-optimization

Branch: Machinbuilding, Pharma

- Standardization
- Strategy
- Workshops
- Benchmarking

Reporting Line: COO

Company: Mediseal GmbH

Amount employees: 200

- 2020**  
(Februar - April)
- Christian-Henning-Consulting  
Project: Head of Purchasing, Analyzing Productcost [BOM],  
Process-optimization  
Branch: Machinbuilding, Pharma
- Standardization
  - Strategy
  - Workshops
- Reporting Line: COO  
Personal responsibility: 5 employees  
Company: Mediseal GmbH  
Amount employees: 200
- 2019**  
(September - December)
- Christian-Henning-Consulting  
Project: Analyzing Operations, Process-optimization  
Branch: Machinbuilding, Automotive
- Standardization
  - Strategy
  - Workshops
- Reporting Line: CEO  
Company: Sturm-Gruppe GmbH  
Amount employees: 700
- 2019**  
(August)
- Christian-Henning-Consulting  
Project: Analyzing Purchasing  
Branch: Machinbuilding, Automotive
- Workshops
- Reporting Line: CEO  
Company: Kranwerke Mannheim  
Amount employees: 90
- 2019**  
(April - August)
- Christian-Henning-Consulting  
Project: Head of Purchasing  
Branch: Machinbuilding, Automotive
- Standardization
  - Strategy
  - Workshops
- Reporting Line: COO  
Personal responsibility: 14 employees  
Company: Sturm-Gruppe GmbH  
Amount employees: 700
- 2019**  
(May - September)
- Christian-Henning-Consulting  
Project: Coaching of SCM  
Branch: Building, Bath, Office
- Auditing
- Reporting Line: CFO  
Company: Erwin Müller GmbH  
Amount employees: 1000

- 2019**  
(April - today)
- Christian-Henning-Consulting  
Project: Coaching of Purchasing  
Branch: Power supply, treatment
- Organization
  - Strategy
  - Workshops
- Reporting Line: COO  
Company: Westfalen-Weser-Netz  
Amount employees: 900
- 2019**  
(December - March)
- Christian-Henning-Consulting  
Project: Leading and Coaching of SCM  
Branch: Building, Bath, Office
- Standardization
  - Strategy
  - Workshops
- Reporting Line: CFO  
Company: Erwin Müller GmbH  
Amount employees: 1000
- 2018**  
(May - November)
- Christian-Henning-Consulting  
Project: Coaching of central purchasing/ central materialmanagement  
Branch: Building, Bath, Office
- Standardization
  - Strategy
  - Workshops
- Reporting Line: CFO  
Company: Erwin Müller GmbH  
Amount employees: 1000
- 2018**  
(January - April)
- Christian-Henning-Consulting  
Project: Supplier Integration Management  
Branch: Automatisierung
- Value Stream Analyses
  - Supplier integration (local and global)
  - Workshops
- Reporting Line: SCM  
Company: Festo AG & Co. KG  
Amount employees: 18000
- 2017**  
(July - December)
- Christian-Henning-Consulting  
Project: Head of purchasing  
Branch: Furniture Kitchen
- Development of strategy, methods and tools
  - Adjustment of process
  - Workshops
  - Supplier Days
- Reporting Line: COO

- Personal responsibility: 4 employees  
Company: D Lechner GmbH a member of Lechner Holding AG  
Amount employees: 700
- 2017**  
(May - today)
- Christian-Henning-Consulting  
Project: Global Sourcing and Cooperation  
Branch: Training and Education - Lecture  
Reporting Line: Professor of Department  
Company: FHDW
- 2016**  
(February - November)
- Christian-Henning-Consulting  
Project: Head of site purchasing  
Branch: Railway Business
- Development of strategy, methods and tools
  - Adjustment of process
  - Workshops
  - ShopFloorManagement
- Reporting Line: CEO  
Personal responsibility: 36 employees  
Company: Alstom Transport Deutschland GmbH a member of Alstom Group  
Amount employees: 2.400
- 2015**  
(January - November)
- Christian-Henning-Consulting  
Project: Head of strategic purchasing  
Branch: construction machines
- Development of strategy, methods and tools
  - Adjustment of process
  - Workshops
- Reporting Line: CEO  
Personal responsibility: 9 employees  
Company: Terex Compact Germany GmbH a member of Terex Group  
Amount employees: 400
- 2014**  
(June - January)
- Christian-Henning-Consulting  
Project: Head of strategic purchasing  
Branch: automotive
- Development of strategy, methods and tools
  - Adjustment of process
  - Escorting of insolvency procedure
  - Workshops
- Reporting Line: COO  
Personal responsibility: 17 employees  
Company: Scherer und Trier GmbH & Co. KG  
Amount employees: 2300
- 2014**  
(February - December)
- Christian-Henning-Consulting  
Project: Coaching of purchasing organization

- Branch: shipbuilding
- Methods and tools
  - Adjustment of process
  - Workshops
- Reporting Line: CEO  
Personal responsibility: 1 employees  
Company: Wilhelm Sander Fertigung GmbH member of Meson Group  
Amount employees: 80
- 2014  
(February - July)
- Christian-Henning-Consulting  
Project: Project purchaser  
Branch: furniture/ automotive
- Methods and tools
  - Adjustment of process
  - Outsourcing of logistic process
- Reporting Line: CEO  
Personal responsibility: 5 employees  
Company: GRASS GmbH member of Würth Group  
Amount employees: 100
- 2013  
(September - February)
- Christian-Henning-Consulting  
Project: Head of strategic purchasing  
Branch: furniture
- Strategy
  - Methods and tools
  - Adjustment of process
  - Workshops
  - Recruiting
- Reporting Line: CEO  
Personal responsibility: 30 employees  
Company: GRASS GmbH member of Würth Group  
Amount employees: 1700
- 2013  
(March - August)
- Christian-Henning-Consulting  
Project: Head of strategic purchasing  
Branch: Automotive
- Strategy
  - Methods and tools
  - Adjustment of process
  - Workshops
  - Recruiting
- Reporting Line: CFO  
Personal responsibility: 15 employees  
Company: Westfalia-Automotive GmbH  
Amount employees: 800
- 2013  
(February – August)
- Christian-Henning-Consulting  
Project: Coaching of purchasing organization

Branch: Consumer Industry

- Strategy
- Methods and tools
- Supplier days
- Workshops

Reporting Line: CFO

Personal responsibility: 1 employee

Company: Wolf PVG GmbH member of Melitta-Group

Amount employees: 200

2012

(June – December)

Christian-Henning-Consulting

Project: Development of purchasing organization

Branch: Consumer Industry

- Cost down optimization
- Supplier development
- Purchasing development
- Value analyzes

Reporting Line: CFO

Personal responsibility: 1 employees

Company: Wolf PVG GmbH member of Melitta-Group

Amount employees: 200

2012

(May – June)

Christian-Henning-Consulting

Project: TCO-Expertise for ERP-Systems

Branch: Agriculture

- Investigation of status
- Examination of situation
- Development of expertise
- Presentation at VP Global Supply Chain

Reporting Line: Director Global Supply Chain

Personal responsibility: no

Company: DeLaval GmbH member of Tetra-Group

Amount employees: 4.500

2012

(December – April)

Christian-Henning-Consulting

Project: Development of global purchasing organization

Branch: Automotive

- Investigation of status
- Examination of situation
- Development of organization
- Realization

Reporting Line: Vice President Global Procurement/ SCM

Personal responsibility: no

Company: Orion Engineered Carbons member of Triton-Group

Amount employees: 1.500

2011

(September – January)

Christian-Henning-Consulting

Project: Senior Purchaser CAPEX

Branch: Agriculture

- Organization of CAPEX-purchasing
- Accompany of Greenfield project China
- Investigation and selection of suppliers
- Cooperation with Operation, R&D, Quality, Production

Reporting Line: Vice President Project

Personal responsibility: no

Company: AGCO

Amount employees: 14.500

2011  
(May – August)

Christian-Henning-Consulting  
Project: Supply-Chain-Manager  
Branch: E-Drive

- Interims Management SCM
- Introduction of ERP-Software
- Investigation and selection of suppliers
- Organization of Supply Chain

Reporting Line: CEO

Personal responsibility: 5 employees

Company: Clean Mobile AG member of TQ-System-Group

Amount employees: 40

**Education:**

1978 – 1982  
(August- January)

PESAG, Paderborn  
Training program for electrical installations  
Training for Energy Plant Electrician

1982 – 1983  
(October - December)

Army

**Qualification:**

1984  
(Januar - May)

InBit, Paderborn  
Training as an industrial electrician

1986 – 1990  
(August - June)

Carl Severing Schule, Bielefeld  
Service training for electrical engineers

2001 – 2005  
(January - December)

HFH University of applied science, Hamburg  
Professional qualification of graduate studies in economic

2020 – 2023  
(January - December)

Leadership-Kultur-Stiftung (LKS), Neuwied  
Forschungs- und Promotionskollegs „Leadership“

**Skills:**

Methods

Change management, strategy-development, restructuring, organization-development, negotiation, supplier auditing, Lean management, ShopFloorManagement, Purchasing-Controlling

IT

SAP/R3 – MM, Business Warehouse, Infor, ABAS, Microsoft Office, SharePoint, Lotus Notes, Proalpha, Oracle, Qlickview, BI

Language                    German (native)  
                                  English (fluently) IELTS 6.0

signed. Christian Henning